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The Seven Cs of Consulting By Mick Cope Publisher Prentice Hall ISBN

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The Seven Cs of Consulting: The Seven Cs of Consulting ...

7 C's of consulting. Process model by Mike Cope. Contact. Please contact Tim on. e tim.little@blueyonder.co.uk m07973 272154. This FactSheet was updated in November 2015 - ref 405. CLIENT. Define the client's view of the world, their goals, who has the power to influence the outcome. CLIENT.

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The Seven Cs of Consulting: The Seven Cs of Consulting ...

Based around the author's 7Cs model (Client, Clarify, Create, Change, Confirm, Continue, Close), The Seven Cs of Consulting offers both budding and experienced consultants a solid and robust framework to enhance their ability to manage any consultancy assignment — from understanding the client's needs through to successful assignment completion and developing new business out of that success.

7Cs of Consulting | InformIT

From understanding the clients needs, through to successful assignment completion and developing new business out of that success, the seven Cs model will improve consultants' professionalism, and deliver clear results to clients. This edition contains new models and a section on ethical consulting

The seven Cs of consulting: the definitive guide to the ...

The Seven Cs of Consulting: The definitive guide to the consulting process by Cope, Mick at AbeBooks.co.uk - ISBN 10: 027366333X - ISBN 13: 9780273663331 - Financial Times/ Prentice Hall - 2003 - Softcover

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